



SUPPORTING GROWTH & EMPLOYMENT

MISSION

SANAD's mission is to finance micro, small, and medium enterprises (MSMEs) and low-income households in the Middle East, North Africa and selected countries of sub-Saharan Africa via qualified lenders. SANAD thereby fosters economic development and job creation including youth employment, agriculture, affordable housing, and innovations in finance and financial technologies.

COUNTRIES OF OUTREACH

Algeria, Egypt, Iraq, Jordan, Lebanon, Palestinian Territories, Tunisia, Yemen and select countries in sub-Saharan Africa

CONTRIBUTION TO THE SDGS

Based on mapping against SDG



Subloans facilitated to MSMEs and households² Average amount of subloans² Volume of subloans enabled for SANAD's target group² 560,000 USD 3,400 USD 1,895,000,000



Share of subloans disbursed to rural and semi-urban end-borrowers

41%

41%

34%

44%

49%

93%

20%



Share of female clients in SANAD partner institutions' portfolio^{4,5}
Share of indirect female jobs supported in MSMEs receiving financing through partner institutions^{1,2}
Share of direct female jobs contributed to within SANAD Equity sub-Funds' partner institutions
Share of female participants in capacity building projects



Indirect jobs supported in MSMEs receiving financing through partner institutions^{1,2}

Direct jobs supported in investee companies receiving equity financing^{2,3}

Partners served by SANAD with individual capacity building²

People benefitted from technical assistance²

383,000

600

205

42,000



Number of active borrowers95,900Number of partner institutions²59Share of outstanding portfolio in local currencies16%



Share of subloans in local currencies⁵
Share of young clients in SANAD partner institutions portfolio⁶



Committed capital (USD) DSF Committed capital (USD) ESF I & II Total volume of technical assistance projects USD 462,000,000 USD 82,000,000 USD 27,000,000

INVESTORS





















ADVISOR

 $^{^{1}\}mbox{Figures}$ are modeled by SANAD based on primary reporting and third-party data.

² Cumulative figure since SANAD's inception.

³ Figures have been pro rated according to SANAD's respective ownership share

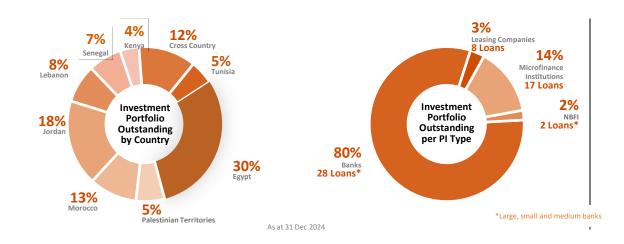
⁴ Figures are based on the reporting of a sample of SANAD DSF PIs in the MENA region that provided data on female/young clients receiving individual sub-loans in their portfolio.

⁵ Results reflect performance of SANAD Debt Sub-Fund only

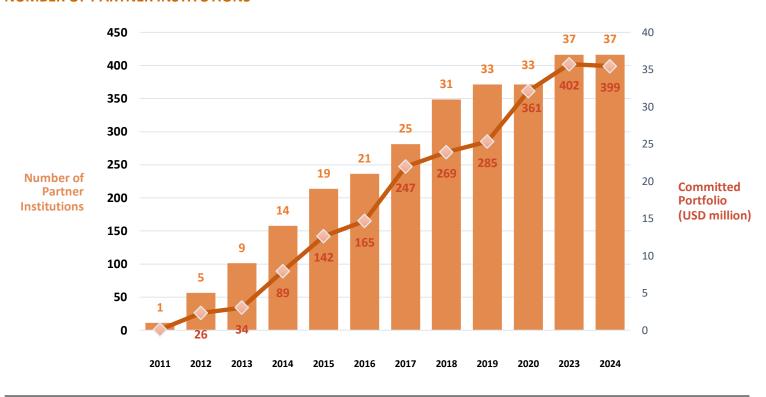
⁶In response to the consequences of the COVID-19 crisis and macroeconomic conditions, some Pls in SANAD portfolio adopted a more conservative underwriting approach. This led to the decreasing exposure to young clients, which are typically perceived as a riskier segment by financial institutions. In response to this trend, SANAD aims to encourage its Pls to finance young clients through impact-related KPIs introduced in 2024.

DEBT SUB-FUND

Portfolio Breakdown Committed **Investment Portfolio:** \$ 399.8 million Total Available Funding: \$ 471.9 million **Cumulative Investment Portfolio:** \$ 961 million



DEBT SUB-FUND COMMITTED INVESTMENT PORTFOLIO AND NUMBER OF PARTNER INSTITUTIONS



EQUITY SUB-FUND I

First close: Fund Raising Closed Q4 2012, Fund life: 12 years Equity Investments: 4

EQUITY SUB-FUND II

First close: Q3 2019 Fund Raising Ongoing, Fund life: 12 years Equity Investments: 5

TECHNICAL ASSISTANCE FACILITY

PURPOSE

SANAD combines financing with technical assistance. Through targeted non-financial support, SANAD helps create an enabling environment for entrepreneurs in the Middle East and North Africa, and selected countries in sub-Saharan Africa.

KEY FIGURES (SINCE INCEPTION)

- Total Project Volume: USD 20.2 million
- Number of projects approved: 388
- Direct beneficiaries: 48,195
- Partner Institutions supported: 211

KEY IMPACT THEMES















MSME Responsible **Agricultural** Women Digitalization **Fintech** Entrepreneurship . Finance **Empowerment Finance**

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DISCLAIMER

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